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CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: Purchasing Department  
AGENDA DATE: April 26, 2005  
CONTACT PERSON/PHONE: Enrique Acosta, A.P.P.– Procurement Analyst, 541-4321  
DISTRICT(S) AFFECTED: 3

**SUBJECT:**

This item is to approve the award of Solicitation 2005-156, titled "Herbicides and other Agents" for the Department of Aviation as follows:  
Helena Chemical Co. – College Station, TX: Items 2, 3, 5, 6, 7 and 8 (\$122,889.60).  
Helena Chemical Co. – Mesquite, NM: Items 1 and 9 (\$5,800.00)

**BACKGROUND / DISCUSSION:**

This purchase will meet a Department of Aviation need for Herbicides and other Agents. The Airport's Airfield Maintenance Team will use these items in their grounds maintenance activities. This is a fixed-price, single (one-time) purchase.

**PRIOR COUNCIL ACTION:**

None.

**AMOUNT AND SOURCE OF FUNDING:**

The funding to be used for the purchases is Airport Operating Funds in the amount of \$128,689.60. Funding is available in 62620003-503121- 40101.

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_  
(Example: *if RCA is initiated by Purchasing, client department should sign also*  
*Information copy to appropriate Deputy City Manager*)

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

## PROJECT FORM

DATE: April 13, 2005

PROJECT: Herbicides and other Agents  
BID NO: 2005-156 DEPARTMENT: Department of Aviation  
BUDGET NO: 62620003-503121- 40101  
FUNDING SOURCE: Airport Operating Funds  
REPRESENTATIVE DISTRICT(S): 3

\*\*\*\*\*  
RECOMMENDATION:

VENDOR-1 : Helena Chemical Co.  
College Station, TX  
ITEM(S): 2, 3, 5, 6, 7 and 8  
AMOUNT: \$122,889.60

VENDOR-2: Helena Chemical Co.  
Mesquite, NM  
ITEM(S): 1 and 9  
AMOUNT: \$5,800.00

The Department of Aviation and the Purchasing Department recommend award as indicated. They are the low, responsive, and responsible bidders meeting specifications.

This is a fixed-price, single (one-time) purchase for Herbicides and other Agents, for the Department of Aviation. Furthermore, it is requested to reject all bids submitted for item 4 and to re-bid with revised specifications as requested by the Department of Aviation.

Vendor-1 and Vendor-2 offered the option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within ten (10) months from the date of award of the contract. Vendor-1 and Vendor-2 do not offer a prompt payment discount.

BIDS SOLICITED- 12  
BIDS RECEIVED- 04  
"NO BID" RECEIVED- 00

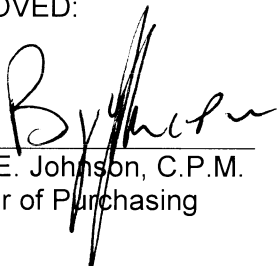
CURRENT TAXED PAID- \_\_\_\_\_  
OUT-OF-TOWN--     X    

TOTAL RECOMMENDED AWARD: \$128,689.60

\*\*\*\*\*  
COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK \_\_\_\_\_  
\*\*\*\*\*

APPROVED:

COUNCIL:  
MEETING DATE-April 26, 2005

  
Byron E. Johnson, C.P.M.  
Director of Purchasing



# EL PASO INTERNATIONAL AIRPORT

TO: Enrique Acosta  
Purchasing Department

TO: Alan Jones *AK*  
Assistant Director of Aviation  
Operations & Security

FROM: Joe Lugo *JL*  
Airport Maintenance Superintendent

DATE: April 14, 2005

**SUBJECT: AWARD OF 2005-156, HERBICIDES AND OTHER AGENTS**

## **RECOMMENDATION**

Award the purchase of herbicides and other agents as follows:

Helena Chemical Co. – College Station, TX Items #'s 2, 3, 5, 6, 7 and 8 (\$122,889.60)

Helena Chemical Co. – Mesquite, NM Items #'s 1 and 9 (\$5,800.00)

Item 4 – reject and rebid with revised specifications

Carso Inc. and Univar USA did not respond or acknowledge amendments and are therefore non-responsive on their overall submissions.

Funding is available in 62620003-503121 (Airport Operating Fund).

*50005*  
*4/15/05*

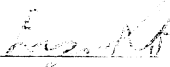
# CITY OF EL PASO BID TABULATION

BID ITEM: HERBICIDES AND OTHER AGENTS										BID # 2005-156	
BID DATE: MARCH 23, 2005										DEPARTMENT: AVIATION	
			CARSO, INC.* CARMARGO, IL		HELENA CHEMICAL COMPANY COLLEGE STATION, TX		HELENA CHEMICAL CO. MESQUITE, NM		UNIVAR USA** EL PASO, TEXAS		
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1.	80 CONTAINERS	HARDBALL-BROAD LEAF WEEDS 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	(PRICES ARE PER GALLON)		\$65.00 PER CONTAINER	\$5,200.00	\$60.00	\$4,800.00	\$19.79 PER GALLON	\$3,958.00	
MANUFACTURER					HELENA CHEMICAL		HELENA CHEMICAL		PBI GORDON		
MODEL					HARDBAL 002		HARDBAL 002		TRIMEC 992		
2.	80 CONTAINERS	BUCTRIL-BROAD LEAF WEEDS 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$54.00 PER GALLON	\$10,800.00	\$137.50 PER CONTAINER	\$11,000.00	\$162.50 PER CONTAINER	\$13,000.00	N/A PER GALLON	N/A	
MANUFACTURER			RHONE-POULENC		BAYER CORP SCIENCE		DOW AGRO		N/A		
MODEL					BUCTRIL 833		BUCTRIL 833		N/A		
3.	160 CONTAINERS	FINALE-NON-SELECT FOR EVERYTHING 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$36.00 PER GALLON	\$14,400.00	\$127.25 PER CONTAINER	\$20,360.00	\$134.375 PER CONTAINER	\$21,500.00	\$55.90 PER GALLON	\$22,360.00	
MANUFACTURER					BAYER		BAYER		BAYER FINALE		
MODEL					FINALE 088		FINALE 088		639412		
4.	400 CONTAINERS	SAHARA-NON-SELECT FOR EVERY- 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$13.05 PER GALLON	\$13,050.00	10 LB. BAGS \$80.50 PER BAG	\$32,200.00	10 LB CONTAINER* \$83.90 PER CONTAINER	\$33,560.00	\$29.54 PER GALLON	\$29,540.00	
MANUFACTURER			BASF		BASF		BASF		CONTROL SOLUTIONS		
MODEL					SAHARA 791		SAHARA 790		648388		
5.	80 CONTAINERS	TRANSLINE-CONTROL OF MESQUITE 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$94.00 PER GALLON	\$18,800.00	\$734.00 PER CONTAINER	\$58,720.00	\$699.875 PER CONTAINER	\$55,990.00	\$315.66 PER GALLON	\$63,131.88	
MANUFACTURER			DOW AGRO		DOW CHEMICAL		DOW AGRO		DOW		
MODEL					TRANSLI 387		TRANSLI 387		TRANSLINE 2.5 GAL CONTAINER		
6.	80 CONTAINERS	RECLAIM-CONTROL OF MESQUITE 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT			1 GALLON CONTAINER \$182.00 PER CONTAINER	\$14,560.00	\$475.00 PER CONTAINER	\$38,000.00	\$193.20 PER GALLON	\$38,640.00	
MANUFACTURER					DOW CHEMICAL		DOW AGRO		DOW		
MODEL					RECLAIM 540		RECL 147		RELCAIM		

\*Non-responsive, did not acknowledge amendment.

\* SAHARA IS PACKAGED IN A  
4X10# CASE. IT IS A DRY PRODUCT.

\*\*Non-responsive, did not acknowledge amendment.

APPROVED BY: 

DATE: 4-17-05

# CITY OF EL PASO BID TABULATION

BID ITEM: HERBICIDES AND OTHER AGENTS										BID # 2005-156	
BID DATE: MARCH 23, 2005										DEPARTMENT: AVIATION	
			CARSO, INC. CARMARGO, IL		HELENA CHEMICAL COMPANY COLLEGE STATION, TX		HELENA CHEMICAL CO. MESQUITE, NM		UNIVAR USA UNIVAR USA EL PASO, TEXAS		
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
7.	80 CONTAINERS	TORDON-CONTROL OF MESQUITE 2-1/2 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$84.00 PER GALLON	\$16,800.00	\$204.37 PER CONTAINER	\$16,349.60	\$212.50 PER CONTAINER	\$17,000.00	\$89.25 PER GALLON	\$17,850.00	
MANUFACTURER			DOW AGRO		DOW CHEMICAL		DOW AGRO		DOW		
MODEL					TORDON 185		TORDON 188		TORDON		
8.	200 CONTAINERS	SPECIAL 80-STICKING AGENT 1 GALLON CONTAINER OR CITY APPROVED EQUIVALENT	\$6.09 PER GALLON	\$1,218.00	AD SPRAY 90 \$9.50 PER CONTAINER	\$1,900.00	INLET \$12.375 PER CONTAINER	\$2,475.00	\$8.78 PER GALLON	\$1,756.00	
MANUFACTURER			DREXEL		HELENA CHEMICAL		HELENA CHEMICAL		DREXEL (SURF AC 820)		
MODEL					ADSPRAY 119		INLET 007		689144		
9.	50 CONTAINERS	BLAZON-MARKING DYE 1 GALLON CONTAINER OR CITY APPROVED EQUIVALENT			HG LIGHT BLUE DYE \$35.00 PER CONTAINER	\$1,750.00	SPRAY INDICATOR \$20.00 PER CONTAINER	\$1,000.00	\$19.82 PER GALLON	\$991.00	
MANUFACTURER					BECKER UNDERWOOD		HELENA CHEMICAL		MONTERREY CHEM.		
MODEL					HILIGHT 801		SPRAY I 629		682608		
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.											
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:											

APPROVED BY:

DATE: 4-13-05

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: HERBICIDES AND OTHER AGENTS</b> <b>BID DATE: MARCH 23, 2005</b>		<b>BID # 2005-156</b> <b>DEPARTMENT: AVIATION</b>		
	<b>CARSO, INC.</b> <b>CARMARGO, IL</b>	<b>HELENA CHEMICAL</b> <b>COMPANY</b> <b>COLLEGE STATION, TX</b>	<b>HELENA CHEMICAL CO.</b> <b>MESQUITE, NM</b>	<b>UNIVAR USA</b> <b>UNIVAR USA</b> <b>EL PASO, TEXAS</b>
A. THREE [3] MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
B. SIX [6] MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
C. TEN [10] MONTHS FROM THE DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>P/C</b>	<b>NONE STATED</b>	<b>10 CONSECUTIVE DAYS</b>	<b>NONE STATED</b>
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER.				
<b>BIDS SOLICITED: 12</b>		<b>BIDS RECEIVED: 4</b>	<b>BIDS LOCAL: 4</b>	<b>NO BID: 0</b>


APPROVED BY: *[Signature]*

DATE: 4-13-05

# MEMORANDUM

**TO:** FILES

**SOLICITATION:** 2005-156— Herbicides and other Agents

**FROM:** Enrique Acosta, A.P.P. 

**DATE:** April 15, 2005

**RE:** OFFER FROM CARSO INC. AND UNIVAR USA

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Referenced offers from CARSO INC. AND UNIVAR USA did not acknowledge a significant amendment that modified requested catalog numbers and the required size for the containers, for the required items, thereby preventing an evaluation of their bid.

The amendment requested that Section A was to be deleted in its entirety and replaced with a revised Section A. The error is sufficiently apparent that it would appear to be unconscionable to award to CARSO INC. AND UNIVAR USA, and therefore they are non-responsive on their overall offers.



• ~~VAN WATERS & ROGERS~~  
~~ATTN: JOE PEDREGON~~  
6980 MARKET *Univar USA*  
EL PASO, TX 79915

TURF & IRRIGATION (HUB)  
CONTACT: NINA JOHNSON  
933 AIRLINE  
CORPUS CHRISTI, TX 78412

TK SALES (HUB)  
CONTACT: TELVA KESLER  
PO BOX 1272  
BRYAN, TX 77806

RIO GRANDE CHEMICAL & SUPPLY  
8901 DYER STRE  
ETEL PASO, TX 79904

HELENA CHEMICAL CO  
251 JOHN GRISHAM  
MESQUITE NM 88048

HELENA CHEMICAL CO  
CONTACT: RICK SCHMIDT  
PO BOX 11575  
COLLEGE STATION TX 77842

ATTN: JOHN BENNETT  
ECO-SAFETY PRODUCTS, LLC  
4710 W. CAMELBACK RD  
GLENDALE, AZ 85301

ATTN: WAYNE C. KELLIS  
NATURCHEM WEST, INC.  
2370 ROCKAWAY INDUSTRIAL BLVD.  
CONYERS, GA 30012

LEDESMA'S TREE AND  
GARDEN SERVICE  
P. O. BOX 290480  
EL PASO, TX 79929

EWING  
ATTN: KEN FUTRELL  
3630 DURAZNO  
EL PASO, TX 79905

PRIME VENDOR INC.  
LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

CARSO, INC.  
404 S. VINE STREET  
CAMARGO, IL 61919

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901